Re:BLUETION

2017 COWAY SUSTAINABILITY REPORT



coway

About This Report

Overview

This report is a summary of the 13th `2017 Coway Sustainability Report' for this year,

and the full report is published online.

- Sustainability report site address is http://sustainability.coway.co.kr, and it is available in Korean and English.
- The site is optimized for both desktop computers and mobile devices. (Responsive web Design)

Reporting Scope

Focusing on the head office in Seoul, research institutes and production plants Including overseas operations for a portion of the data.

Reporting Period

Jan. 1, 2017 - Dec. 31, 2017

To ensure there is enough data to provide comparable referencing, three years' worth (in some case five years' worth) of data was disclosed. In the case of quantitative activities related to core issues, activities conducted until 2018 were included.

Reporting Standards

Core option of the GRI Standards Guidelines and IIRC's Integrated Reporting Framework

Reporting Assurance

This report received third party assurance for the audits of financial information through an independent audit corporation, while the non-financial information received third party assurance from Korea Management Registration(KMR).

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TRUST Report

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CEO Message

⁶⁶ Our innovation ⁹⁹ changes the world!



I would like to express my sincere gratitude for your support over the years and wish good health and happiness for you and your family. The seed of our innovation began to sprout when we decided to provide our water purifier rental service at a low cost. Now, we are seeing the benefits our purifiers are bringing to people around the world.

Since our incorporation in 1989, we have been dedicated to improving the purity of the air and water we all consume. Rather than relying on conventional business models, we created a new market and expanded our business through innovation. As a market leader, we have led changes and technological innovation and set a new standard by hiring service specialists known as "Codys." We recognize the true value of clean air and water, which is the foundation of our business. "Coway Trust" is our first and utmost top priority in all our business processes from product development and design to quality and service.

"Coway Trust Re:BLUETION" is our commitment for 2018 to making the world a better place to live. Trust is the value we continue to build and pursue while "Re" in "Re:BLUETION" represents the challenge we face. "Blue" in "BLUETION" is the color that symbolizes clean air and water. This year, we celebrate two decades of doing what we do best, which is our rental and Cody service. By focusing and further improving the core of our business, we will continue to lead innovation and change the world.

Innovation that you can experience

At Coway, we are reinforcing our core competencies and improving the quality of our products to solidify the trust our customers place in us. With such technological innovations as CIROO, the standalone filtration system that can filter ultrafine particles, and Air Dynamics, which creates pure flow of air, we are introducing innovative products that will revolutionize the industry and further increase our corporate value as a life care company. It is our job to help people lead healthy lives by providing clean air and water. With this belief, we will lead innovation to improve the quality of people's lives. Looking toward the future, we are going to take advantage of the 4th Industrial Revolution by incorporating ABC-AI, Big Data, and Cloud technology —into our business. For example, AI can tell us the

quality of air. It c an also collect indoor air quality data through machine learning and tell us the best way to ventilate air. These new technologies can be also used by Codys in the field. Such technological innovation will benefit both customers and Codys and increase the value of what they do.

Breaking the limit through open innovation

When the paradigm shifts, we have to change the way we work. The key aspects of the 4th Industrial Revolution are openness and connectivity. Just like we've done in our collaboration with Amazon, we are going to enhance the platform for open connection. Our business model deals with life essentials, such as the air, water and sleep, so our vision for the future must be solid. As more global companies recognize our value, there will be more opportunities for partnership to realize for open innovation. Such connection will change people's lives not only in Korea but also around the world. With products that can meet the varying needs of people, we will share the true value of healthy lifestyle. In addition to our existing product lineup, including water and air purifiers, bidets, mattress and cosmetic products, we will continue to introduce new and innovative products such as FWSS (Fresh Wear Styling System) that will provide new user experiences and innovate lifestyle. We will set no limit to our approach and vision for the market and customer experience.

Promoting the value of healthy lifestyle

Our commitment to the world and its sustainability will be also reflected in our social responsibility programs as we share clean air and water with our neighbors. In 2016, we founded the startup school for youths, Wi School, based on our core competencies to provide support for lone entrepreneurs to start their own businesses. Coway too was founded as a one-man startup, and we believe it is our responsibility to help others realize their dreams while creating new shared values through core competencies. We appreciate your continuous interest and support in our efforts to make the world a better place to leave.

Our history shows that the quality of people's lives has improved as our business grew. We are now able to drink clean water and breathe clean indoor air 24 hours a day. Our bidets and mattress care service make our lives even better and healthier. These changes are now a regular part of daily life. We are excited about the way we are changing the world and creating value for our customers. With this mission in mind, we will continue to bring customers new and better experiences and help improve the quality of people's lives.

> June, 2018 president of Coway



Company Profile

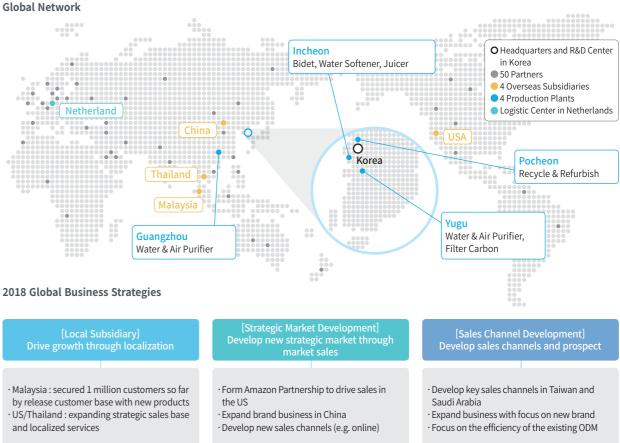
Business Areas

Home Wellness Appliances Business

Our business was founded and has grown based on the idea of providing expensive water purifiers at low cost so more people can drink clean water every day. As the world's first water purifier rental service provider, we expanded our business portfolio to include air purifier, bidet, water softener and mattress and innovate our service through Cody as we lead the industry and market.

Global Business

At Coway, we are expanding our global presence based on our world class R&D infrastructure. As a leader in home wellness appliances such as air purifiers, water purifiers, and bidets, we drive our Global business by enhancing competitive advantages in local market and forming partnerships with global manufacturers.



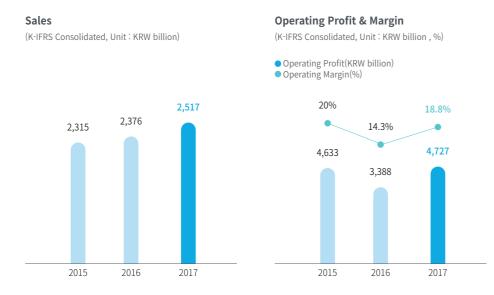
Cosmetics Business

After we established Cosmetics Research Lab in 2003, we entered the cosmetics market in full force in 2010 focusing on the development of premium products for healthy and beautiful lifestyle. Based on the customer base we built on the home wellness appliance line, we started with door-to-door sales and expanded our distribution channels to home shopping network, department stores, duty-free shops, and online malls. With the anti-aging product brand, "Re:NK", bio-fermented herbal brand, "Allvit" and health food brand "Healthygru", we provide customers with a lifestyle that is healthy and beautiful.

Company Profile

Business Performance

At Coway, we work hard to maintain our market share in the home wellness appliance market while developing new growth engines for continued revenue generation and sustainable growth. To this end, while expanding our product lineup for water purifiers, air purifiers, bidets, and mattresses, we offer personalized services to our customers. 2017 has been a record-breaking year for us as our consolidated sales reached KRW 2,516.8 billion, an increase of 5.9% over the past year, maintaining steady growth in sales. Meanwhile, our operating profit increased by 39.5% to KRW 472.7 billion with an operating profit margin of 18.8%. In 2018, we will further strengthen our market position and build trust with more competitive products based on the exclusive filter system, CIROO, which filters air to ultrafine particulate matters, and Air Dynamics technology which will put us as No. 1 technological innovator in the air and water appliance industry.

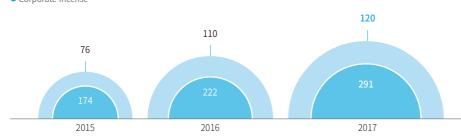


Meanwhile, we are maintaining a strong momentum for growth through localized product and service development, and marketing strategy with focus on the subsidiaries in the US, Malaysia, China and Thailand. In 2017, we built a foundation for mid- to long-term growth by forming a partnership with Amazon and reached KRW 410.8 billion in sales based on the strategies we developed for each company.

Global Business Performance

(K-IFRS Consolidated, Unit : KRW billion)

ODM/BRAND Corporate Incense



Sustainability Management Overview

Sustainability Management Strategy "Putting the 'Goodness' philosophy into action for a better world" is our vision that we pursue in our sustainability management. Since our business deals with water, air, sound sleep, and beauty, we deeply recognize the impact of our work on people's lives. As a life care company, we wish to add value and make life better for all stakeholders throughout all stages of our business activities.



Sustainability Management Structure

The Sustainability Management CFT—which is made up of the heads and persons in charge of the CSV Team, Ethics Management Office, HR Development Team, Environmental Management Team, and Win-win Cooperation Team—focuses on monitoring various sustainability management issues. It also conducts internal assessments, establishes improvement measures, and reports their results. Issues that are identified to have potentially critical influence are reported to the Infinite Responsibility Committee and the Management Committee under the Board of Directors. The improvement measures are then implemented accordingly.

The Environmental Management Committee, Occupational Safety and Health Committee, and Goodness Council (a consultative body of partners) also convene each quarter. On the other hand, in 2017, we established the 'Infinite Responsibility Committee' with the CEO as the chairman in order to realize sustainability management vision and strengthen responsibility management for stakeholders in 2017 and the meetings are held once a week to solidify the trust our customers.



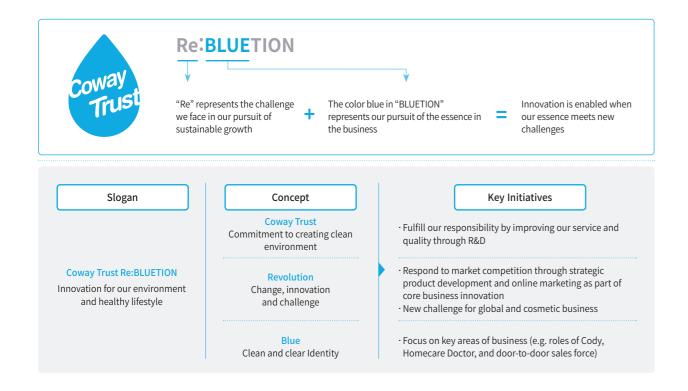
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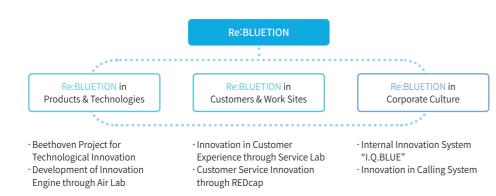
What is **Re:BLUETION**

In 2017, we aimed to build trust in our business practice. Our vision for 2018, however, is to further strengthen this trust and use it as a foundation as a leader in the industry and take our responsibility for the air, water and people's health to the next level. To this end, we have established Coway Trust Re: BLUETION in 2018 as our guide for the future. Unlike the innovations that other companies pursue, our approach to innovation focuses on revolutionizing our strength and developing new ways of doing business.



Direction of Re:BLUETION

We are innovating our technologies, products and the way we provide service for our customers and work in the field. Through innovation in every aspect of our business, we are dedicated to making the world a better place to live.



Re:BLUETION in Products & **Technologies**

Beethoven Project for Technological Innovation

There are about 40 research labs and 17 conference rooms at our Environment Technology Lab where about 250 researchers are working on the research and development of new technology for products such as air purifiers, water purifiers, bidets, and mattresses using more than 410 state-of-the-art devices and equipment. Since 2017, we have selected key projects for our new growth engines as part of the Beethoven Project where our CTO serves as a project manager. The project is largely divided into Stellar Project for product development and Re:Bluetion Project for operational innovation while the CTO oversees the progress on a weekly basis, makes decisions and sets the directions.

Stellar Project Innovate existing product line

for new product development

Paradigm shift for water purifier/air purifier/bidet (in terms of technology, performance and customer experience) · Living Care product development based on core Coway innovation(e.g. Water / Air Care Technology)

Development of Innovation Engine through Air Lab

At Coway, we operate Air Lab with the concept of "everything about the air". Through this, we promote our expertise and leadership in air quality management. The site provides hands-on content, air quality self-diagnosis, and useful information (e.g. Air Lab Report) to raise awareness of the importance of air quality care program.

Big Data

Since 2014, we have accumulated 120 billion pieces of data collected from the air purifiers installed at our customers and used this data to classify the indoor air quality into 24 categories and provide customized filters. Using this Big Data, we are able to identify the indoor and outdoor air quality at home and the trend of change by time of day, and even provide healthcare service through the application.

Dell

Analysis by Residential Env High level of pollution in roads, railroads and urban areas Low level of pollution in mountains, coasta areas and parks

Analysis by Time Highest level of pollution outdoor on 11.00-12.00 High level of pollution indoors at 8:00am and 8:00pm

* 2015-2016 Korea's air quality data collected through IoCare air quality devices and air purifier IoCare

Global Industry-Academy Research Projects

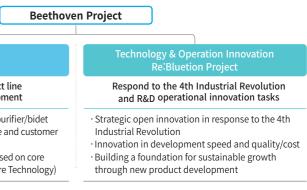
At Coway, we carry out joint research with colleges, research labs and governments around the world on air quality and flow to make sure that clean air flows everywhere under any circumstances.



analysis on living environment (research on air dynamics)

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· Harvard University: indoor air quality · Konkuk University: air flow analysis



Air analysis and filter development Research for the development of filters and products

Coway Trust Re: BLUETION

Re:BLUETION in Customers & Work Sites

Innovation in Customer Experience through Service Lab

At Coway, we established Service Lab to design and improve customer experience. The Service Lab operates under the slogan "see from the customer's perspective and innovate their experience through new ideas". By understanding their perspectives, we turn their negative experience into a positive one and gain competitive advantages in the market by commercializing the experience they have in our brand.

What Service Lab Does

* CX : Customer Experience

· Divided into 4 areas: CX* Report, CX Research, CX Project, and CX Platform. · Define and perform our key tasks such as customer experience analysis on new product/service, CS Barometer with real-time access to service status, service research activities, service innovation projects, and customer experience innovation forum.



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Service Lab Space Concept

Welcome Zone	Open Heart Zone
Show the identity concept of Coway & Service Lab	Communicate with customers and service agents for improvement
Service Exhibition Zone	Creating Idea Zone
Symbolize Coway's approach in service	Produce new, creative ideas (Project Space)
Real-time Coway Zone	Building Trust Zone
Share Coway's service status in an accurate and timely manner	Validate ideas from the customers' perspectives
(Digital Wall)	(Through the prototypes of the ideas)

Customer Service Innovation through REDcap

In July, 2017, we established "REDcap" to innovate customer experience and implement customer-oriented business management. As an organization fully prepared to meet the needs of our customers, they handle complaints and provide service on site in case of emergency.

To make sure that REDcap is operated efficiently, we have changed our system so that emergency issues that may affect safety and health are handled within 24 hours. We also have a Blue Whistle system to keep REDcap informed of any emergency situation and complaints identified during the service for immediate action.

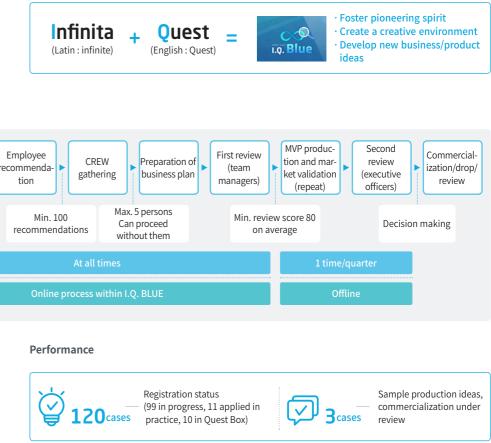


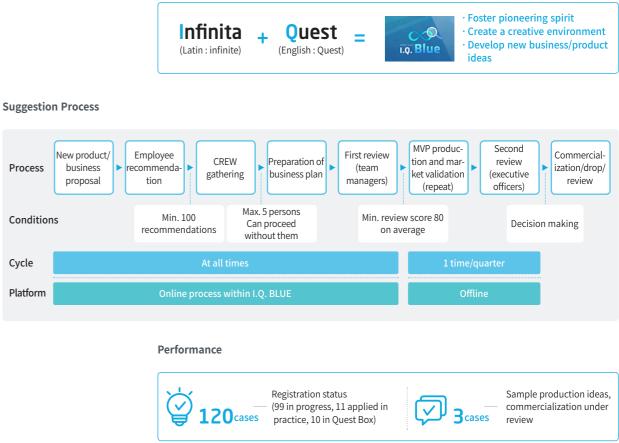
REDcap Represent 'Ready', 'Emergency', and 'Deployment'

Re:BLUETION in Corporate Culture

Internal Innovation System "I.Q.BLUE"

At Coway, we established I.Q.BLUE ((Infinita Quest Blue) through which our employees share their ideas for the development of new products and business models as part of our sustainable growth strategies. In addition, we have implemented a platform to share their ideas online without feeling any pressure or restriction.







Innovation in Calling System

In order to respond to a changing market environment in a prompt, flexible manner with a high level of creativity and autonomy, we have introduced a new title system. By separating the job title/position from what we call each other, we standardize it to "000 nim" to promote mutual respect and open-minded communication while developing innovative ideas. The new system was applied to the entire company, while the existing title-based form of address is used for sales and production jobs due to their specific job and organizational circumstances.

⁶⁶ The new calling system is expected to promote an open, creative and horizontal organizational culture and increase the level of job satisfaction among employees. ??

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HR Support Team Manager of Coway

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Issue 1 Market Leadership

Our Approach



Business Relevance & Approach

Our business environment is undergoing dramatic changes with increasing demands for home appliances in response to declining air quality, diversified needs of customers, and advancement of digital technologies such as artificial intelligence and internet of things. Companies around the world are investing in R&D and increasing their intangible assets such as intellectual property rights, while strengthening their foundation for revenue generation by providing personalized service.

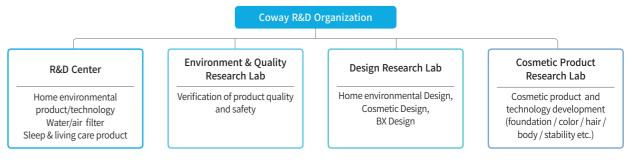
In line with this trend, we are continuing our R&D projects and creating new values for our products and services based on our expertise, IoT technology and big data in order to lead changes and innovation. In 2017 in particular, we upgraded our IoT applications and incorporated them into our flagship products such as water purifiers, air purifiers and bidets while creating new values through local partnership with such companies as Amazon and Apple. In addition, we focus our resources in service innovation to provide unparalleled service for our customers.



Continuous R&D Innovation

R&D Organization

At Coway, we focus our resources on technological innovation to help people enjoy clean air and water with our superior technological expertise and state-of-the-art research facilities. There are 361 researchers dedicated to advancing life-dependent technologies in our R&D Center, the Environment and Quality Research Lab, Design Research Lab, and Cosmetic Product Research Lab.



R&D Investment and Performance

At Coway, we strengthen our competitive advantages by investing our resources in R&D efforts. Our R&D investment in 2017 reached KRW 36.2 billion, accounting for 1.44% of sales. Of the researchers working at the Coway R&D Center, 18 of them were certified by WQA (Water Quality Association) as CWS (Certified Water Specialists). This ranked first in Asia and third in the world, and our CWS conduct in-depth research on water while renewing their qualifications by taking the test each year. As a result, we have registered 150 patent rights out of 315 we have applied for over the years.

Research on Water and Air

At Coway, we conduct research on water and air with a sense of responsibility and pride in how we take care of the essential part of life. At our Environmental Analysis Center, we collect and analyze water from more than 40 countries around the world and establish our own "Coway World Water Map" based on which we respond to the conditions of water quality that changes depending on geography and environment.

Meanwhile, we are carrying out the "IAQ (Indoor Air Quality)" field test where we analyze the air quality on-site at the customers to make sure they can enjoy clean indoor air everywhere in response to increasing concern on particulate matters. The test is designed to study indoor air quality in the actual environment we live in, not a controlled environment. Twenty-four air quality indicators were developed based on more than 110 billion cases of data collected from 1,300 households, used to quantify the health effects of pollutants and provide customized filters for our customers. Our dedication and efforts led to product innovation and patented technologies.

BUSINESS CASE

Fostering Specialist "Water Sommeliers"

We encourage our researchers to become certified for "water sommelier" to provide clean water for our customers. Those who are qualified play a key role in evaluating water taste for the development of water purifiers. In 2017, 26 researchers qualified as water sommeliers through the Water Sommelier Training Program*. 20 of them received the Intermediate (Level 3) which is the basic level of water sommelier while 6 of them have acquired the Advanced (Level 2) which allows them to train others. We are the only company in the country that has water sommeliers of Advanced level. We plan to develop our water sommelier training programs for the researchers of the Environmental Technology Research Lab and strengthen our competitive advantages in the market.

* The Water Sommelier Training Program is organized by the Korea International Sommelier Association with an aim to enhance the expertise of researchers and strengthen our brand reputation as a leading water company in Korean.

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Development of Competitive **Products and Technologies**

Advanced Filter Technology

The filter technology is a key to making water clean and healthy to drink. In order to meet the needs of consumers, we have researched filter technology for over 30 years to ensure continuous innovation. As a result of these efforts, we have developed CIROO (Coway Intensive Reverse Osmosis" which has exceptional performance. By using superior intensive membrane materials, processing technology, and carbon filter system, we are able to provide clean water that tastes better thanks to advanced RO filter technology. In 2018, we will launch RO direct water purification system featuring the CIROO2.0 Filter which is designed to maintain filter performance and provide water with great taste thanks to self-cleaning system.

Innovative Products based on Digital Technology

At Coway, we are developing human-centered products that incorporate cutting-edge technologies based on IoT (Internet of Things), AI (artificial intelligence) and Big Data. In particular, we present a new paradigm in creating value for our customers through the IoCare (Internet of Care) solutions which combine customer care and IoT technology as our growth engine for the future.

IoCare Product Development

Coway HANDSPAN Water Purifier IoCare is designed to monitor the performance and water usage 24 hours a day and automatically sanitize itself to make sure that clean water is available at all times. In addition, its smart system connects to the IoT and monitors performance in real time, notifies the user and our service center if any abnormality is detected. If the system is not used for more than 48 hours, it notifies the user accordingly and also features customized care system for silver generation.

Reliability of IoCare Series

In response to increasing demand for IoT-based product development, we are expanding our testing facilities and equipment as part of our quality assurance process. We will continue to improve the reliability of our IoCARE series to meet the demand for product development.

Key Activities to Enhance Reliability

Enhance test performance for parts	Test sensor reliability	Enhance network test	Enhance application test process
Develop accelerated lifecycle test Hire outside consultants and join industry-academy research projects	 Analyze the sensitivity of sensors according to user environment Test the sensitivity of aged sensors 	 Analyze field data and apply standards Analyze potential cause of malfunction 	Test Doctor/Cody/User APP Acquire APP 2.0 test technology
▼		▼	
Parts test	Secure reliability of sensing technology	Test network technology	Test APP

Strategic Partnership with Global Companies

At Coway, we form strategic partnerships with global IT companies to improve our customer service standards and market position. We will continue to strengthen our customer care programs through collaboration with top global companies, setting a new standard and paving the way for the future.

 Launched "Air Mega" air purification system for the North American market, which supports Alexa, Amazon's voice recognition platform in 2017. In 2018, we are launching new products that support Amazon's IoT-based order service known as "DRS (Dash Replenishment Service)" and place orders automatically if the filter needs to be replaced at the end of its lifecycle.
• "Coway Tower", the world's first air purifier that connects to Apple's smart platform, "Home Kit", is scheduled to launch.
The users can control the system through iOS apps and Siri. Smart air purification system with the Naver AI platform "Clova" support will be launched. Features voice control through Clova speakers and smart phone applications.

BUSINESS CASE

Presenting Future of Life Care Industry at 2018 CES

At Coway, we create values by introducing innovative total life care solutions and cutting-edge technologies. In 2017, we showcased our products and service solutions based on big data platform that will innovate the lifestyles of consumers in the 2018 CES (Consumer Electronics Show) we have entered for 3 consecutive years.

Life Changing Technology

With "new life-changing technologies" as our concept for this year's exhibition, we showcased 25 innovative products and customize care solutions including FWSS (Fresh Wear Styling System).

FWSS(Fresh Wear Styling System) offer intensive clothing management and cleans the storage space.

· Provides a total clothing management solution and maintains perfect storage conditions for clothes that require intensive care, e.g. suits, coats and knits.

· Features an air purification system at the bottom to provide air cleaning and dehumidification for not only storage space but also the surrounding area and create the perfect storage environment for all clothes all year long.

· Provides innovative air purification solutions through in-depth indoor pollution pattern analysis and customized AI air care for the area where clean air does not reach. · Features Coway's first deep learning-

air quality.

2018 CES Award Winners

Model	Categories	Concept	
Giga(P-5600N)	Home Appliances	 Sufficient direct water supply using nano technology Detachable faucet for easy maintenance 	• 2 types of faucet(bottle/cup) • Power-free, slim design for easy installation
Active Action (AP-0818A)	Smart Home	Omni-directional circulation care Double-sided suction system Customized space care using motion sensor	• Al-based space care using big data • Smart loCare
Smart Bed System	Tech For A Better World	Personalized mattress hardness setting Snoring relief feature	 Sleep pattern analysis and reclining Sleeping environment system and replaceable topper
Beauty Platform (CBD-01)	Smart Home	Optimize conditions for cosmetic products External environment notification	• Make-up Lighting / charging station
Le Grandbleu FWSS	Home Appliances	 Intensive apparel care Space care (air purification, dehumidification) 	· Personalized styling settings



ncorporated with AI deep-learning chnology, "Active Action Air Purifie

oT-based "Coway Smart Bed" provide the best sleeping experience.

- based AI mode using big data on indoor
- Helps those who have trouble sleeping due to irregular sleeping patterns develop healthy sleeping habits by combining the mattress and IoT.
- · Monitor the user's sleeping pattern and surrounding environment in real-time to remove any factors that interfere with sleeping and create the perfect conditions for sleeping.





Personalized Solutions for Customers

At Coway, we focus on the innovation of our service to provide unparalleled customer experience while adding more services to our Heart Service as part of our customer care program.

Heart Service Overview

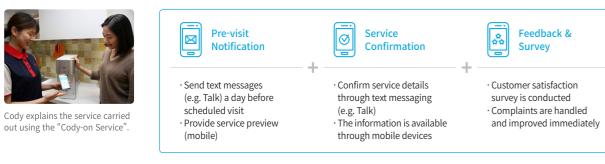
In addition to the basic Cody care service, we provide such services as Cody-on, Special Care, and IoCare product innovation and after-sale care service as part of our new Heart Service.

How Heart Service Work

Cody-On Service for Peace of Mind

Coway "Cody-On Service" is designed to visualize and provide the details of product inspection at a glance through mobile devices. Previously, it was difficult for our Codys to explain their service results to customers after conducting Heart Service. However, with the Cody-On Service, customers can understand the outcome of the service they carried out. It also provides a quick service preview in advance through notifications.

Coway Cody-on Service





Coway service engineers known as Special Doctors replace parts to be sanitized on site as part of Special Care Service

Special Care Service for Replacement

As part of our "Special Care Service", we replace parts of water purification systems. Previously, we provided this service for rental customers after 29 months of use. As of May 2017, this service applied to all models on cold/hot/purified water flow, tubing and faucet. Our specialized service engineers known as "Special Doctors" visit customers and conduct necessary maintenance including check-up, sanitation, cleaning and replacement of parts.

BUSINESS CASE

Service Quality Assurance Program

At Coway, we take a survey on our Heart Service to identify their level of satisfaction and monitor feedback as part of "After-Sale Service". We introduced a one-stop quality assurance system from complaints handling to follow-up on improvement. In addition, our Quality Committee consisting of managers in charge or product development, production, customer service and quality control carries out improvements while enhancing our competitive advantages in service through real-time management based on IoCare.

Report complaints to service center	►	Check complaints offline or by call	►	Resolve complaints	Þ	Update the results in DB to prevent recurrence	Þ	Call to follow up and monitor improvement
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Issue 2 Product Safety & Reliability

Our Approach



Business Relevance & Approach

At Coway, we recognize the importance of product safety and consistent performance as our products are designed for processing air and water and are used for an extended period of time. Therefore, our quality management is a series of processes we rely on to fulfill our responsibilities in terms of quality and safety.

From quality planning and management to assurance and improvement, we focus our resources on the overall improvement at each stage of our quality management. In 2017, we redefined all our business processes and activities to implement quality management practice from the "customers' perspective" and "broad perspective". In particular, we continued to enhance our commitment to the safety and quality of our product through the activities of the Infinite Responsibility Committee, CICS renewal, chemical substance control system and customer-oriented service quality improvement.

Activities

- Product Safety Enhancement
- Customer-oriented Quality Management

Performance



Business Case

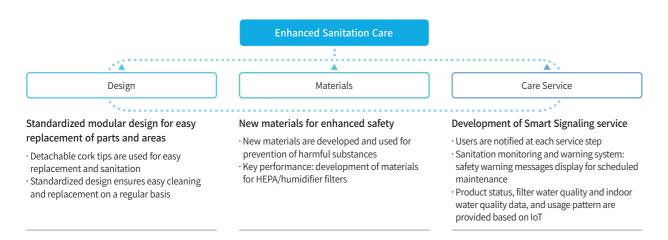
- Enhanced Product Validation throughout the Entire Process
- Safety Specifications Prevention and Management System

Public Test Labs for International Safety **Certification Center** 12 cases

Product Safety Enhancement

Technological Innovation for Enhanced Safety and Sanitation

At Coway, we are committed to maintaining the highest level of safety and sanitation for our products from their design stage. Through technological innovation, we apply easy-to-clean and replaceable detachable cork tips for all models with safety warning displays for a check-up even if the customers are not subject to regular care service.



Chemical Process Control System

With the HSPM (Hazardous Substances Processing Management) certification, we reinforce our chemical process control system based on a cycle of planning, execution, review, and continuous improvement. We ensure compliance with EU / K-RoHS standards for all parts used since 2010. In 2015, we expanded K-RoHS compliance and registered all our service parts codes for internal validation of conformity. In 2016, we built a database in order to identify chemical substances used in our workplaces, and a database for compliance with domestic and overseas regulations and requirements. In 2017, we applied our chemical process control system to each product to meet the demands of our customers for chemical process and ensured compliance with global environment regulations.

Safety Certification

At Coway, we maintain our safety certifications even after the product is launched and expand the scope of certification to a corporate-wide level as part of certification management practice. In 2017, we conducted post-certification of electrical safety and electromagnetic compatibility, and reviewed the energy efficiency of our water purifiers to prevent inconsistencies between our certifications and actual performance. Meanwhile, we make sure our products comply with local regulations from their development phase. In 2018, we plan to expand the scope of our performance certification management such as Clean Air (CA) and Healthy Humidifier (HH) to maintain its status.



BUSINESS CASE

Safety Specifications Prevention and Management System

As part of our efforts to enhance product certification management, we prepared for the renewal of CICS for certification management website and identification of certificates that required corporate-wide management in 2017. Based on this, in 2018, we will establish and implement a system and process to maintain the initial status of certifications as well as the integrated management of our safety and performance certification.

Customeroriented Quality Management

Quality Management Program

At Coway, we internalize our quality-management activities throughout the entire business process from development to sales and disposal to ensure safety of our products.

Daily Quality Monitoring

Key quality-related data (e.g. after-sale service and return) is analyzed and monitored on a daily basis for effective and timely quality improvement.

Worst Improvement Assurance System

The "Worst" defects are identified and TFT is organized for the improvement of each product category.

* 4M(Man. Machine, Method, Materials)

Infinite Responsibility Quality Management

In October 2016, we organized "Infinite Responsibility Committee" to make sure our product safety and reliability are reviewed comprehensively and a proactive approach is taken for maintenance and improvement. Consisting of executive officers of the company, the committee directly reports to the CEO and discusses the safety issues of our products every week to expedite the decision-making process. Matters are discussed from multiple perspectives based on the coordination between divisions and the results are incorporated into the corporate-wide process. By the end of 2017, 130 issues have been discussed in 47 meetings. In addition, we established "Coway Infinite Responsibility Committee" website to communicate with our stakeholders on various activities we carry out to build trust.

Infinite Responsibility Committee > http://trust.coway.co.kr/about.html

Enhanced Product Validation throughout the Entire Process

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At Coway, we conduct product validation throughout the entire process even in consideration of its operating environment as well as safety, hazard and sanitation.

eliability Test Planning Fa

In order to improve our product design, we implement PDR (Pre-Design Review) throughout the entire product development process from planning to design and development. In particular, we are monitoring new quality-related risks by coordinating with experts outside the company and identify the areas of improvement in our review system.

Risk factors are assessed through the fair designed for indepth analysis of the reliability of new products, parts and functions while reducing deviations among test teams. After the development phase, we review all progress made during the process to identify the areas of improvement in our test standards and review procedures. Meanwhile, failures are documented through a system and shared at a corporate-wide level.

QS7 (Quality Solution 7 Days) "Emergency Residence TFT" is issued in response to quality issues to make sure they are resolved within 7 days to keep custom- ers satisfied.	Quality VOC Council On-site quality VOC channels are unified and regular meetings of the council held for effective and timely quality improvement.
Quality Improvement Progress Management	Quality Forecast Any risks that may have an impact on manu-
The progress made for improvement is managed in real time and failure cases are kept in the database for continuous improvement	facturing quality are managed according to weekly production plan.

BUSINESS CASE

Enhanced Validation

We collect information on the foreign substances produced in water and air purifiers and review it to develop new test processes. In 2017, we completed analysis of 48 foreign substances, while incorporating this process to the service items for safety.

In order to prevent product fail ures and defects, we carry out in-depth analysis using stateof-the-art equipment and processes. In 2017, we analyzed the causes by reviewing 23 cases and standardized the design to prevent recurrence.

Issue 3 Environmental Impact

Our Approach



Business Relevance & Approach

In response to environmental problems such as depletion of natural resources due to consumption, increase of waste such as plastics, and climate change, the importance of circular economy where resources are recycled and reused for less environmental impact, over the consumption-based linear economy is recognized.

Under these circumstances, we are implementing "Refurb" system to satisfy customers who want reasonable and prudent consumption and minimize environmental impact by reusing our resources. We are also working on reducing environmental burdens and greenhouse gas emissions by expanding our eco-friendly product lineup. In particular, we continue developing eco-friendly technologies to minimize the environmental impact while maintaining our certification on carbon emission and energy saving.

Activities

Business Case

Implementation of the Product LCA

• Energy Winner of the Year "CO₂ Emission Reduction"

(Life-Cycle Assessment)

- Circular Economy • Eco-friendly Product Development



Circular Economy

Refurb System

through our recycling center.





Plastic Recycling

As our products are subject to the Act on the Resource Circulation of Electrical and Electronic Equipment and Vehicles as of 2014, we established a waste collection and recycling system to ensure compliance with applicable laws and regulations (including voluntary agreements on collection and recycling of plastic waste). In particular, our Codys collect and recycle waste filters so that we can manage not only products but also service wastes. In addition, we collect and recycle all our product wastes as part of our voluntary recycling program.

Category
Recycled Plastic Materials(ton)
Recycling Rate(%)

Implementation of the Product LCA (Life-Cycle Assessment)

At Coway, we identify greenhouse gas produced throughout our purchase, production, distribution, use and disposal process and apply it to our product design through LCA (Life-Cycle Assessment).

We reduce carbon emission and ensure sustainable growth based on the Voluntary Green Purchase Agreement.

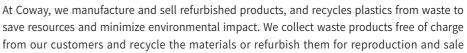
terials.

We manage waste materials produced through our workplace/product/service, sell refurbished products and recycle plastic ma-

To save energy and water, and reduce greenhouse gas emissions, we developed eco-friendly technology and keep track of its impact. Our Hanppyum IoCare system based on instant hot water and high-efficiency inverter cold water technology saves energy and maximizes energy efficiency.

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2015	2016	2017
 6,353	6,902	6,515
69	69	71

BUSINESS CASE



We introduced solar power facilities and renewable energy system to improve our energy efficiency and reduce greenhouse gas emission.

Since 2013, we have estimated and managed greenhouse gas emission for transportation from our logistics hubs in response to climate change.

Eco-friendly Product Development

Eco-friendly Products

The most significant environmental impact of our products is energy and water consumption when they are used. In order to minimize the impact, we are committed to improving the energy efficiency and reducing water consumption of our products by using vacuum insulation materials and Nano-trap filters. In particular, we are incorporating instant heating and semiconductor cooling technologies in our product development for better energy efficiency.



• Double-suction flow design : 50% energy saved compared to existing multi-suction type

Eco-friendly Product Certification

Through carbon label/environmental mark certification system, we share the progress we made on environmental sustainability in our products.

material

Eco-friendly Product Certification Status (Unit: Case)

Models	2015	2016	2017
Carbon Emission Certification	4	-	-
Environmental Mark Certification	7	4	7
Water Footprint ¹⁾	1	-	1
Carbon Neutral Product Certification ²⁾	1	2	-
Carbon Balloon ³⁾	-	2	-

1) Water Footprint : quantifies the environmental impact based on the total amount of water used directly or indirectly for the entire process from acquisition of raw materials, production, distribution, use and disposal, and verified in accordance with ISO 14046 requirements

2) Carbon Neutral Product Certification - certification given to products that have acquired CER (certified emission reduction) equivalent to the greenhouse gas emitted throughout the entire production, distribution, use and disposal process or offsets the carbon emission through greenhouse gas reduction activities

3) Carbon Balloon : whereas Carbon Label calculates the environmental impact made throughout the entire process under Korean certification standards, Carbon Balloon is an international carbon certification that calculates the carbon emission under more stringent ISO14044 & PAS 2050 standards.

Eco-friendly Product Sales (Unit: KRW 100M)

Category	2015	2016	2017
Eco-friendly Product Sales	5,972	6,292	5,983

* We are aiming to achieve 50% share of eco-friendly products relative to total sales of Home Wellness Appliances product.

BUSINESS CASE Energy Winner of the Year "CO2 Emission Reduction"

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Coway HANDSPAN Water Purifier loCare won the "CO2 Emission Reduction Award" at the 20th Energy Winner of the Year hosted by the Korea National Council of Consumer Organization and Ministry of Commerce, Industry and Energy. The award recognizes products and technologies with excellent energy efficiency.

The HANDSPAN Water Purifier IoCare uses the "instant water heating system" and "high-efficiency inverter water cooling system" to minimize energy consumption by heating the water when it is needed. It provides hot water for the convenience of users depending on situation and use.

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Appendix

Economic Data

Social Data

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Economic Data

Organizational Scope

Financial Data

Financial Highlights(Consolidated basis)



Summarized Financial Position (Unit : KRW billion)

Category		2015	2016	2017
	Non-current assets	1,122	1,235	1,367
Assets	Current assets	653	733	791
	Total assets	1,775	1,968	2,159
	Shares of the controlling company	1,237	1,183	982
	Paid-in capital	41	41	41
	Capital surplus	98	98	98
Equity	Retained earnings	1,177	1,180	963
	Other equity items	(78)	(135)	(119)
	Non-controlling interest	1	1	-
	Total shareholders' equity	1,238	1,183	982
	Non-Current liabilities	62	49	52
Liabilities	Current liabilities	473	735	1,125
	Total liabilities	537	784	1,177
Total liabilities and shareholders' equity		1,775	1,968	2,159

Summarized Income Statement (accum.) (Unit : KRW billion)

Category	2015	2016	2017
Sales	2,315	2,376	2517
Cost of sales	729	812	798
Gross income	1,586	1,564	1,718
Selling and administrative expenses	1,123	1,225	1,246
Operating income	463	339	473
Net income before income tax	454	324	440
Net income	343	243	326

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Features of Resource Procurement

Coway has been successful in producing most of the parts it requires in Korea through constant R&D efforts by the company's Environmental Technology Institute and Quality Management Institute, or by purchasing them from numerous suppliers within Korea. Today, the company is also equipped with automatic production lines for filters. Furthermore, core parts used for water purifiers are ultra-precision filters, so competitors have had to work hard to increase the number of more technologically advanced products they produce in Korea to keep up with Coway.

Coway's Supply Chain

Coway engages in trade with a total of 268 suppliers in order to procure raw m

Category		2015	2016	2017
	Total	288	273	268
No. of Suppliers	Tier 1 suppliers	193	178	173
	Tier 2 suppliers	95	95	95

R&D and Economic Performance Creation

Research and Development Status (Unit : KRW million, %)

Category	2015	2016	2017
R&D Expense	34,029	34,821	36,174
R&D Cost Proportion(vs Sales)	1.47	1.47	1.44

Intellectual properties (Unit: case)

Total	Patents	Utility models	Brands(Including overseas)	Designs
4,267	799	182	2,645	641

Economic Performance Creation and Distribution

Coway distributes economic performance to various stakeholders, including shareholders, customers, employees, and suppliers. The amount distributed to stakeholders in 2017 is 124,473 ten million won

Social Data



Business Sites and No. of Employees

Domestic and Overseas (Unit : Persons)

Category		2015	2016	2017
		Domestic		
Total No. of Employees		4,780	4,771	4,879
	Production	250	249	264
	Sales	3,331	3,358	3,397
Total No. of Employees	R&D	368	358	361
	Clerical work	805	779	830
	Others	26	27	27
	Regular	3,936	3,920	4,007
No. of Employees by Employment Type	Temporary	844	851	872
No. of Condex	Male	1,572(32.9%)	1,588(33.3%)	1,685(34.5%)
No. of Gender	Female	3,208(67.1%)	3,183(66.7%)	3,194(65.5%)
No (Foreigner	-	6	5
No. of minority group*	Disabled	-	44	51
		Overseas		
Total No. of Employees		1,292	1,631	1,885
	Overseas dispatch	15	13	15
No. of Employees by Employment Type	Local recruitment	1,277	1,618	1,870

* Systematically manage and report the data from 2016

Employees by Gender and Age (Unit : Persons)

Coway is an equal opportunity provider and does not discriminate based on age or gender. In 2017 we establishd a global CSR Guide containing human rights, labor, environment and overall safety principles and in 2017 there were no violations related to child and forced labor

Category	Gender	2015	2016	2017
	Male	11	11	15
Executive over 50 years of age	Female	1	1	0
FF	Male	38	37	78
Employee over 50 years of age	Female	508	849	849
	Male	12	14	11
Executive aged 30-50	Female	2	1	1
F	Male	1,465	1,462	1,489
Employee aged 30-50	Female	2,448	2,352	2,107
Freedows of a second second second second	Male	69	64	92
Employee under 30 years of age	Female	252	248	237

New Employment and Turnover

New Employment, Turnover, and Average year of service

Coway is fulfilling its social responsibility through creating employment for vulnerable groups such as people with disabilities, as well as to recruit excellent human resources to maintain its leading position in the market and strengthen the company's competitiveness.

Category	2015	2016	2017
No. of New Employees	643	668	683
Rate of New Recruitment(%)	13.4	14	14.1
No. of Retirees	628	677	574
Turnover Rate(%)	13.1	14.1	11.8
Average year of service	6.5	6.8	7.2

Remuneration

Basic Remuneration Comparison between Men and Women (Unit: KRW)

Coway does not adopt different remuneration policies for male and female employees, but pays the same salaries to both from the time they begin working at the company.

Category	2015	2016	2017
Basic annual salary for a new male employee	38,000,000	38,000,000	38,000,000
Basic annual salary for a new female employee	38,000,000	38,000,000	38,000,000

Comparison of New Employees' Remuneration and the Legal Minimum

Category	2015	2016	2017
Legal Minimum Wage(monthly, KRW 10,000)	108.8	116.6	126.0
New Employee Wages(monthly, KRW 10,000)	307.5	316.7	316.0
Rate(%)	282	272	251

Maternity Protection

Maternity Protection (Unit: Person)

Category	2015	2016	2017
Employees using parental leave	117	129	115
Return to work after parental leave	78	95	97

Operation of the Labor-Management Council and the Grievance Counseling Program

Operation of the Labor-Management Council

Coway discusses its major decisions and changes it implements regarding corporate management through regular meetings of the Labor-Management Council. If significant operational changes occur, we transparently share them in advance. In 2017, through 5 meetings of the Labor-Management Council we held discussions on 9 Agendas, including evaluation committee operations and promotion, annual salary adjustment, incentive payment, system improvement in corporate culture and education.

Category	2015	2016	2017
No. of Council Meetings	7	5	5
No. of Agenda Issues Discussed	10	8	9
No. of Agenda Issues	10	8	9

* Issues discussed and voted on at the labor-management council apply to all employees.

Social Data

Operation of the Grievance Counseling Program

Category	2015	2016	2017
Operation of the Grievance Counseling Program	51	28	52
No. of Grievances Handled Handling Rate	51	28	52
Handling Rate(%)	100	100	100
Major Grievances	HR, Sales, Job, Private Matters		

Safety & Health and Industrial Accident

Safety & Health Related Certification

With a high portion of clerical and sales employees, Coway tends to have a lower industrial accident rate compared to other manufacturing industry companies. However, at business sites which have a higher potential for safety accidents, such as Coway's Yugu and Incheon plants as well as its R&D Center, Coway operates an Industrial Safety and Health Committee for each business site to respond to potential risks. At the same time, it upholds rigid safety management standards by meeting the very highest re quirements for renowned safety and health management system certificates

Category	Remark
Yugu / Incheon Plant	OSHAS 18001, KOSHAS 18001

Industrial Accident Case

Category	Unit	2015	2016	2017
No. of Industrial Accident	Case	0	0	0
	n/million hours worked	0	0	0
LTIFR(Lost-Time Injuries Frequency Rate)	percentage of employees	100	100	100

Ethics Management and Compliance Management

Anti-corruption Related Indicators

Category		2015	2016	2017
Anti-corruption Training(Ethics Management, Proper Business Practices)		40	55	49
Analysis of Corruption Risks	Measures against Corruption Cases	7	7	7
No. of inspected business sites	Suspension with pay and other measures	54	40	46

Social Contribution

Social Contribution and Volunteer Activities

Category	2015	2016	2017
No. of Volunteer Groups	1,449	1,412	1,482
Volunteer Hours per Employee	24	20	24
Social Contribution Costs & Donations(unit : KRW 100 million)	15.2	6.3	10.5

Environmental Data

Environmental Reporting KPI

Category	Target	Target Year
KPI 1. GHG Emissions reduction per Unit	Reduce GHG intensity by 50% by 2020 from the base year 2010.	2020
KPI 2. Improving occupancy rate of eco-friendly products	Achieved 50% share of eco-friendly products compared to total sales of environmental household appliances.	2020
KPI 3. Reduction of suppliers(GHG partnership) GHG Emissions & Emission per unit	Reduce GHG Intensity by 50% by 2020 from the base year 2010.	2020

Natural Resources Used in Business Activities

Use of Materials (Unit: Ton)

Category		2015	2016	2017
	Plastics ¹⁾	9,185	10,017	9,123
Non Renewable Raw Materials	Metal ²⁾	4,332	5,096	4,398
Materials	Theoretical weight applied ³⁾	2,266	2,335	2,160
Total		15,783	17,448	15,681

1) Water filtration systems, air purifiers, bidets, water softeners. And food waste treatment appliances 2) Weight is applied as theoretical

3) Packaging materials : paper boxes, plastics & protective films, and use of EPS in 2017

Energy Use (Unit: GJ)

Category	Energy Source ¹⁾	2015	2016	2017
Butane LPG Diesel	2	0.4	-	
	LPG		-	-
	Diesel	268	265	276
Direct	LNG	1,601	402	323
Kerosene	Kerosene	267	250	432
	Propane ²⁾	4,126	5,394	5,407
Direct Total(GJ)		6,264	6,311	6,438
Indirect	Electricity(GJ)	103,640	101,543	103,205
Indirect Total(GJ)	103,640	101,543	103,205
Indirect Total(GJ)	109,904	107,854 ³⁾	109,643 ⁴⁾
Energy Use per L	Jnit (GJ/KRW 100 million)			4.72

1) Joongang Ilbo Building (Seoul Office), Seoul National University Environmental Technology Research Institute, Cosmetics Research Center, Yugu Logistics Center, Production Plant(Yugu, Incheon, Pocheon)_Excluding water environment division according to company division

2) LPG is classified as propane according to the verification of the GHG target management standard.
3) 2016 Verification Standard: [Scope1 + 2] x 115,175GJ. At the time of external verification, Data are presented based on the previous year's coefficient of

application for comparison with the previous year

4) 2017 Assurance criteria energy use is the same as 108,312GJ

Water Use (Unit : Ton)

Category	2015	2016	2017
Yugu Plant	30,916	40,083	37,879
Incheon Plant	16,603	16,711	6,482
Pocheon Plant	235	146	134
Environmental Technology Institute(R&D Center)	15,104	19,358	22,597
Logistics Center(Yugu)	3,386	4,071	4,893
Total	66,244	80,369 ¹⁾	71,985

1) In 2016, water use increased due to the increase in the production amount of Yugu factory and strengthen test by water purifier.

Environmental Data

Environmental Impact due to Business Activities

GHG Emissions (Unit : tCO₂e)

Category	2015	2016	2017
Direct Emissions(Scope1)	391	401	380
Indirect Emissions(Scope2)	5,369	5,261	5,012
Total Emissions(Scope1+2)	5,760	5,662	5,392
Yugu Plant	2,015	2,165	1,950
Incheon Plant	658	677	598
Pocheon Plant	349	387	359
Environmental Technology Institute(R&D Center)	1,565	1,588	1,708
Cosmetics Research Institute	174	183	203
Seoul Office(JoongAng Dail yBuilding)	390	382	287
Logistics Center(Yugu)	464	328	287
Net Emissions(KRW100M)	0.266	0.238	0.232
Domestic Logistics and Transport(Scope 3)	4,514	4,795	5,047
Commuting Vehicles(Scope 3)	49	49	49

* Domestic logistics and transport are carried out through subcontracts, which are excluded from the company's calculation of emissions (data is taken from subcontractors) and external verification.

* Since 2016, the Water Environment Division has been excluded from the calculation of emissions by the corporate division of the Coway.

GHG Emissions from the Use of Refrigerants

Category		2015	2016	2017
	Use of Refrigerants in Product Manufacturing(kg)	50,238	52,340	46,580
R-134a	Use of Refrigerants in Product Disposal(Kg)	15,562	20,188	13,452
	GHG Emissions Caused by Refrigerants from Waste Products(tCO ₂ e)	16,185	20,996	13,990
R-600a, R-436B	Use of Eco-friendly Refrigerants in Product Manufacturing(kg)	651	950	800

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	2015	2016	2017
Products	13,263	14,024	13,770
Business Site : General	1,023	1,619	1,431
Business Site : Designated	27	38	28
Services	8,501	9,095	9,307
Total	22,814	24,776	24,536
Amount of Waste Recycled(Unit : Ton)		13,559	13,294
Waste Recycling Rate(%)		55	54
	Business Site : General Business Site : Designated Services Total	Products13,263Business Site : General1,023Business Site : Designated27Services8,501Total22,814	Products 13,263 14,024 Business Site : General 1,023 1,619 Business Site : Designated 27 38 Services 8,501 9,095 Total 22,814 24,776 hit : Ton) 12,837 13,559

Hazardous Substance Process Management (Unit: %)

Plastics Recycling

Category	2015	2016	2017
Output(Ton) ¹⁾	9,185	10,017	9,123
Amount Recycled(Ton) ²⁾	6,353	6,902	6,515
Recycling Rate (%) 3)	69	69	71

filter, water purifier, purifier, bidet, water softener, food processor
 The recycling rate is stagnant due to the continuous increase in product and maintenance service accounts.
 Recycling rate : (waste product / waste filter) Plastic recycling amount / (product / filter) Plastic delivery amount

Sales of Refurbished Products (Unit: No. of units)

Category	2015	2016	2017
Water Filtration Appliances	13,492	9,165	4,267
Air Purifiers	4,500	6,584	8,533
Water Softeners	49	1	-
Bidets	3,486	5,362	4,548
Food Waste Treatment Appliances		-	-
Total	21,527	21,112	17,348

2015	2016	2017
100	100	100

Support for Global Initiatives



Joined the UNGC(United Nations Global Compact)

We joined the UN Global Compact(UNGC) in June 2006 to abide by the 10 principles in the areas ofhuman rights, labour, environment and anti-corruption and to fulfill our role as a corporate citizen - a citizen who not only pursues its own growth, but also does its part in meeting and going beyond its social responsibility. This online sustainability report represents our commitment to becoming what we aspire to be.



Supports the UN Framework Convention on Climate Change at the COP21

Climate change is one of the major challenges of our time. Coway wants to be a positive player in climate change, ensuring climate is kept on safe levels around the world for communities and environment. This demands important investments and collaborations. Coway is the only Korean company which declared its support for the 'UN Framework Convention on Climate Change' agreed by 195 countries at the COP21 held in Paris in December 2015. We've been participating in the corporate voluntary carbon reduction plan scheme.



Selected as the Carbon Management Sector Honors

Coway was selected as the Carbon Management Sector Honors by the CDP (Carbon Disclosure Project) Korea for nine consecutive years in recognition of its excellence in response to climate change.

Dow Jones Sustainability Indices In Collaboration with RobecoSAM (

Listed as the Dow Jones Sustainability Indices(DJSI) World

Coway has been consistently named in DJSI Asia-Pacific since 2013 and has been added to the DJSI World index in 2017. In particular, Coway was highly acclaimed for responsible activities such as environmental policies and systems, occupational safety & health activities, and community contributions.



Sustainable Development Goals(SDGs) Implementation Declaration

Following the adoption of the United Nations Sustainable Development Goals (SDGs) that are replacing the Millennium Development Goals (MDGs), we will endeavor to develop and implement solutions to attain the SDGs^{*}, exploring new opportunities for sustainable growth.



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